

# 2022–2023 ANNUAL REPORT



berkshireunitedway.org

## **MESSAGE FROM OUR PRESIDENT AND CEO AND BOARD CHAIR**

Sixty-one years ago, President John F. Kennedy issued a challenge to the nation. He asked people to support the bold and ambitious vision of putting humans on the moon. In a speech at Rice University President Kennedy said, "We choose to go to the moon in this decade and do the other things, not because they are easy, but because they are hard, because that goal will serve to organize and measure the best of our energies and skills, because that challenge is one that we are willing to accept, one we are unwilling to postpone, and one which we intend to win..."

This charge to do difficult work is one that continues to resonate, especially as we at Berkshire United Way prepare to celebrate our 100th year of positive community impact and look ahead to our second century of service to the people of Berkshire County. Our team, board, donors, and community partners strive to understand the needs of the community, and to use data and stories to communicate our powerful impact. We seek to evolve with the times, and to advocate with and for our partners for policies, investments, and changes that will build a stronger and more equitable community where everyone can thrive.

Like the race to the moon, this is work we're not willing to postpone. It's complex and urgent because the needs of people in our community are urgent and complex. There are no easy answers to kindling a spark for early learners, fanning the flames of future aspirations for young people, and ensuring the bright glow of economic prosperity – of setting and achieving goals for yourself and your family – is available to everyone. The needs are great, the opportunities are boundless, and the cost of inaction is too high to accept. So we push forward every day – raising funds, engaging volunteers, convening and supporting our partners, and looking for new ways to collaborate, lead, and support the incredible human service network that helps create stability and prosperity for all.

Make no mistake, this work is hard because the challenges that confront the community often can seem vast and overwhelming. We know that many people in the Berkshires struggle to make ends meet. We also know and appreciate how necessary the support from Berkshire United Way and our donors and partners can be in narrowing gaps to self-sufficiency. But we recognize that things worth doing are often difficult, which can make doing them all the more rewarding.

We tackle these challenges because the stakes have never been higher, the needs have never been greater, and the opportunity and responsibility to do lasting and positive good has never been more urgent. In the Rice speech, President Kennedy characterized the human spirit as one that is "determined and cannot be deterred." We prefer to think of ourselves as ambitious and stubborn, and fueled by this same indomitable spirit. We do the hard work because we have been doing it for 99 years, and don't plan to stop anytime soon.

In this annual report you will learn about the positive impact we have made through our mission to ignite the collective power of our community. Thank you for your friendship, partnership, and support.

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Thomas Bernard President and CEO

Jaurii Sellegher

Laurie Gallagher Chair, BUW Board of Directors

## Mission

Berkshire United Way ignites the collective power of individuals and organizations to build a stronger community together.

#### 2022-2023 STAFF



From left to right: Katherine von Haefen, Brenda Petell, Pamela Knisley, Karrie Buratto, Chloe Rychcik, Gretchen Weber, Emily Daunis, Gretchen Fairfield, Tom Bernard

Tom Bernard PRESIDENT AND CEO

Karrie Buratto MARKETING AND COMMUNICATIONS SPECIALIST

Emily Daunis DIRECTOR OF DEVELOPMENT

Gretchen Fairfield FINANCE AND ADMINISTRATION MANGER

Pamela Knisley WORKPLACE CAMPAIGN AMBASSADOR

Brenda Petell DIRECTOR OF VOLUNTEER ENGAGEMENT

Chloe Rychcik DATA ANALYTICS AND TRAINING MANAGER

Katherine von Haefen DIRECTOR OF COMMUNITY IMPACT

Gretchen Weber DONOR RELATIONS MANAGER

## 2022-2023 BOARD OF DIRECTORS





Henry Botzum



Barbara Guido



Rachel Melendez Mabee GREYLOCK FEDERAL CREDIT UNION



Michael Stoddard, Chair GREYLOCK FEDERAL CREDIT UNION



Pat Callahan COMMUNITY VOLUNTEER



David Harrington



Christopher Montferret GENERAL DYNAMICS MISSION SYSTEMS



Laurie Gallagher, Vice Chair COMMUNITY VOLUNTEER



Jason Cuyler 2ND STREET SECOND CHANCES



Brian Horan



Jason Ostrander, MSW SACRED HEART UNIVERSITY



Jaime Campbell, Treasurer WILLIAMS COLLEGE



Dr. William DeMarco BERKSHIRE HEALTH SYSTEMS



Capt. Matthew Kirchner PITTSFIELD POLICE DEPARTMENT



David Reinhart



Krystle Blake, Clerk general dynamics mission systems



Warren Dews Jr. CAPITAL REGION INDEPENDENT MEDIA



Melissa Loiodice-Walker BERKSHIRE COMMUNITY COLLEGE



Daltrey Turner

# **CREATING COMMUNITY-BASED SOLUTIONS** 2023-2026 Strategic Plan

Berkshire United Way has a critical role to play in ensuring a bright future for the Berkshires. This responsibility reflects our legacy of trust and our history of community stewardship.

As we prepare to launch our second century of positive community impact, we recognize that Berkshire United Way must evolve in partnership with the community and the people we serve.

In March 2023, the Berkshire United Way Board of Directors adopted a new three-year strategic plan. It was the culmination of an intensive process that began with a community assessment and that engaged our board and team to better understand how the community perceives our critical value to the community, as well as to identify the most significant unmet needs where we can play a leading and positive role.



#### **Key Themes**

The community assessment process identified several themes:

- Many Berkshire residents continue to struggle to meet their basic needs — primarily housing and food — due to cost of living and income inequality.
- While Berkshire employers struggle to hire and fill vacant positions, working families and employees face barriers to financial prosperity.
- Through a focus on advocacy, Berkshire United Way can bring visibility to these issues and provide a unified voice for the county.

#### **High-Impact Goals**

Our strategic planning process developed three goals that will focus Berkshire United Way's ongoing efforts:



Deepen collaboration, advocacy, and investment with partners who empower individuals and families to thrive.

Increase our capacity and resources to equitably support Berkshire County and expand community engagement with our mission and vision.

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Strengthen our foundation to ensure we have the capacity and resources to serve the community, now and in the future.

We know that no matter how good the process is, a plan is only as good as what you do with it. Our board and staff built this plan for action. It's ambitious, a work in progress, and a framework that will fuel our collaboration, leadership, and service in our centennial year and beyond.

Looking ahead, data shows that community resources will continue to be strained, emphasizing the need for increased capacity, innovation, and dollars.



#### **BUILDING AND SUSTAINING EQUITY**

Berkshire United Way believes that to improve people's lives and our community, we must strive to ensure that the staff, board of directors, volunteers, and partner organizations reflect and include the communities we serve. Berkshire United Way commits itself to enriching community experiences through the advancement of diversity, equity, inclusion, belonging, anti-racist, and anti-oppressive practices.

This statement is the starting point of our Diversity, Equity, Inclusion, and Belonging (DEIB) commitment. It is the foundation of focused, intentional work on the part of the BUW Board of Directors and staff. We understand that to be effective in our work to build a community where everyone can thrive, we must recognize that focusing on our priorities related to early childhood development, positive youth development, and economic prosperity depends on understanding how each person's unique set of circumstances affects their experience living in the community.

This is true for our donors and volunteers, our funded partners and their employees, and the people served by the programs in which we invest. In order to be a proponent for lasting change we need to acknowledge and understand the barriers people face and support our neighbors as they work to remove or mitigate them.

As much as we focus on our DEIB commitment in our outward-facing work it is equally true of our organizational foundation. To promote equity for, in, and with the community – and to do it with integrity – we must keep our commitment front and center among our board and staff. This work has involved and will continue to involve:

- · The creation of a DEIB subcommittee of the board;
- Board and staff professional development related to implicit bias and other topics;
- · Staff participation in peer-learning circles;
- Intentional alignment of our DEIB commitment with our new strategic plan; and
- Focused attention to policies, procedures, and practices that ensure equity commitments and habits are embedded throughout our operation.

Building these capacities will enable us to lead by example and engage authentically and credibly with the community. It also supports our understanding of equity as the overall goal of these ongoing efforts.

This is difficult work for everyone, especially at a time when the national dialogue around these commitments has escalated. Living our DEIB values requires grace, trust, and vulnerability. It requires that we acknowledge how historic inequities based on race, ethnicity, gender, sexual orientation, religion, age, and other characteristics have harmed, and continue to harm, underserved and underrepresented groups.

Having acknowledged that these barriers prevent individuals and families from living their fullest potential lives, we believe in intentionally making decisions that provide fair treatment, access, and opportunity for all.

# BUILDING A STRONGER Community together

Berkshire United Way focuses on improving three critical priorities for our community: early childhood development, positive youth development, and economic prosperity.

Our targeted investment helps ensure we fund vital community needs, and it allows us to create impactful, measurable, and positive change for Berkshire residents.

## EARLY CHILDHOOD DEVELOPMENT

A safe, caring, and nurturing environment at the earliest stages of development boosts a child's chance for future success. To ensure Berkshire children ages 0–5 years have a strong start in school and life, we fund childcare, family home providers, and home visitation services. Our goal is for all children to have access to the best possible future.

## **POSITIVE YOUTH DEVELOPMENT**

As young people navigate the transition to adulthood, it is essential to offer opportunities to build skills and confidence, improve their social and emotional health, and empower them to shape a vision for their future. To ensure youth are prepared for life after high school, we fund activities outside the classroom that focus on critical life skills. These programs include after-school projects, summer camps, mentoring, and career development.

## **ECONOMIC PROSPERITY**

Everyone in the Berkshires should have the ability and opportunity to create stability and prosperity for themselves and those they love. To ensure families and individuals are financially stable, we fund programs that assist in job training and skill development to help people secure employment opportunities, increase wages, or earn job relevant licenses, certificates, and credentials.



# **2022-2023 Community Investments**

18 Degrees Anti-Defamation League Barrington Stage Company Berkshire County Head Start Berkshire County Kids' Place and Violence Prevention Center Berkshire Hills Regional School District Berkshire Nursing Families Berkshire Nursing Families Berkshire Pulse Berkshire South Regional Community Center Berkshire Theatre Group Central Berkshire Habitat for Humanity Child Care of the Berkshires Community Health Programs Dalton Community Recreation Association Elizabeth Freeman Center Flying Cloud Institute Gladys Allen Brigham Community Center Greenagers Lee Public Schools Lee Youth Association Pediatric Development Center Railroad Street Youth Project Roots Rising Volunteers in Medicine Berkshires

Please see page 17 for more details on our positive community impact.

# The Power of Your Donation



# PAULA Designing a path to self-sufficiency

Paula\* moved with her family from Colombia to the Berkshires last summer. Early on the family found limited employment and childcare options, and struggled to make ends meet with only one income. After months of adjustment to living in a new country and community, Paula made a breakthrough when she connected with the 18 Degrees EMPath Mentoring program that is made possible through grant support from Berkshire United Way.

Paula's EMPath Family Support Worker (FSW) helped her research childcare options for her five-year-old daughter, find specialized medical care for her son, and advocate for more academic support and services at her son's school. Once these immediate needs were met, Paula and her FSW designed a path toward self-sufficiency starting with English language classes three times per week. During her session with the FSW, Paula shared her dream of one day starting an at-home bakery business. She had been an exceptional baker in Colombia, and she hoped to transfer her skills into her new life in the Berkshires.

Paula worked with her FSW to develop a business proposal and action plan to make her dream come true. She also attended a women's entrepreneurship workshop and financial literacy courses to understand the financial parts of her goal. The EMPath program was able to help Paula purchase baking tools and supplies to get her business started, and they helped Paula earn her ServSafe baking certification.

Today, Paula is seeing the results of her hard work over the past year. She is able to communicate with teachers and doctors to get necessary information. Her daughter is ready and excited to begin kindergarten. Her son's medical needs are being met and he is thriving at school and at home. Paula's husband continues to attend English classes in between working his two jobs. Finally, Paula is excited to be generating income for her family by selling her baked goods to the Berkshire community!

# ANGELA <br/> <br/> *Finding support for a new start*

This winter Angela\* relocated to the Berkshires after living out of state. She was seeking a fresh start with her young child after leaving an abusive relationship.

Coming to a community where she had no friends or family, Angela was seeking information, resources, and connections. She learned about and joined the Healthy Families Program at Child Care of the Berkshires, a free and voluntary program for first-time moms and dads, age 25 years and under, who have children younger than three years old. This program is generously supported by Berkshire United Way.

Her Healthy Families home visitor helped support her as she struggled with feelings of being overwhelmed. Angela was concerned about the Department of Children and Families involvement in her parenting, as well as what her future held for her. Her home visitor listened and validated her concerns and did some "reality checking" with her about choices and consequences. Ultimately, this mom was able to understand what she needed to do for hers and her child's well-being and safety.

Child Care of the Berkshires staff provided referrals and helped her navigate barriers to access the resources she needed. They offered transportation, collaborated with other agencies on her behalf, and checked in frequently with her. Angela connected with a counselor at the Elizabeth Freeman Center and with mental health counseling services. Her Home Visitor also connected her with the Early Intervention program for her child and brought this mom to the Christian Center for food, clothing, and diapers.

In addition to helping this mom connect to needed resources, her home visitor continued to support her in learning about her child's development, and about safety proofing and feeding her child healthy, nutritious foods. Finally, the Healthy Families Program helped Angela connect with the MassHire Berkshire Career Center. She enrolled in a GED program and a summer internship, and recently passed her first GED test!





## FLORA **A** Inspiring creative expression

Fourteen-year-old Flora\* joined the Berkshire Pulse program last fall and decided she wanted to explore her interest in dance by taking Flamenco lessons.

Flora lives 30 minutes from Pulse studios with a single parent and frequently relies on Pulse staff to coordinate carpools to get her to and from classes. Thanks to the generosity and conscientiousness of Pulse's community of parents/caregivers – and a 100% discount thanks to Pulse's tuition assistance program, which is supported by Berkshire United Way – Flora expanded her dance repertoire.

Though shy at first, Flora quickly made friends at the Pulse studios as she became more engaged in her dance lessons. By the end of the fall Flora had enrolled in Beginners Tap; this spring she added a full slate of dance classes, including the Young Choreographers Workshop. As a result of her learning and dedication, Flora was featured as a special Flamenco solo during Pulse's Spring Celebration!

\* Some names and details have been changed to ensure confidentially.

#Here For Good

# HARNESSING THE TIME AND TALENT OF OUR COMMUNITY

## Berkshire United Way Volunteer Center

volunteerberkshireuw.org

As in communities across the nation, the human service and nonprofit sector in Berkshire County works with dedication, focus, and empathy to address and respond to the varied needs of our neighbors. Currently, more than 1,000 nonprofit organizations operate in Berkshire County. Three out of every four of these nonprofits are small organizations employing just a few people and being laser-focused on a particular and unique mission.

For nonprofits of all sizes, staff and financial resources often are stretched thin. That's why organizations across the Berkshires rely on volunteers as a critical resource to expand impact. In particular, the labor market in the Berkshires makes job recruitment a formidable challenge, and volunteers have stepped in to play a crucial role to ensure vulnerable populations continue to be served.

In 2020, Berkshire United Way created the role of Director of Volunteer Engagement and hired Brenda Petell to lead this critical work. Brenda coordinates volunteer projects in the community and raises awareness of volunteer opportunities to assist nonprofits in maintaining and/or building their program capacity.

To further enhance the volunteer ecosystem in Berkshire County, we also established an online volunteer center (volunteerberkshireuw.org), generously sponsored by Greylock Federal Credit Union. The online Volunteer Center provides a convenient web-based destination where businesses and individuals with a desire to give back to their community can find and match with nonprofit organizations looking for volunteers.

Our vision for this program reflects our demonstrated success in connecting nonprofits with volunteers especially small organizations that work with marginalized groups. In the two years since the launch of the online volunteer center it has hosted 88 active organizations, many of which post numerous projects throughout the year.

88 active organizations B63 individual volunteers **5,024** volunteer hours





BERKSHIRE UNITED WAY



# Young Volunteers Make a Difference

This winter, local students and community members gathered at L.P. Adams in Dalton. Zander Walton, a senior at Wahconah Regional High School, organized this volunteer effort as part of his National Honor Society project. Working with Berkshire United Way, Zander organized the ordering, sorting, and delivery of nearly 11,000 pounds of nonperishable food to support the efforts of five local food pantries.

What made the Food Taxi project so powerful and unique was the personal connection Zander brought to his service commitment. Last fall, Zander's father, L.P. Adams co-owner Todd Walton, passed away unexpectedly. When considering Todd's dedication and legacy of generous service to the community, the Walton family asked that donations in his memory go to Berkshire United Way to support efforts to address hunger and strengthen local food pantries. These generous memorial donations purchased the food that Zander and his friends distributed.

Zander assembled over two dozen fellow students, parents, and other dedicated volunteers. The group worked together at L.P. Adams, the site of past Berkshire United Way food access projects, to sort, load, and prepare the donated food — including rice, pasta, soups, peanut butter, and canned beans and vegetables — for delivery to local pantries. "I wish to express my sincere gratitude to Zander Walton for his selfless willingness to assist those with food insecurity. Zander's vision, coordination, and implementation of his food project were flawless. We thank Zander, his team, and mentors for such a heart-warming effort to help our community. It takes a village to make change, and we thank Zander for being a huge part of our village!"

JAYNE SHOGRY, ST. JOSEPH'S FOOD PANTRY

At each delivery site additional volunteers helped unload the trucks, and sort and stock the pantry shelves. In each case, the volume of food and the spirit of generosity of the volunteers was met with surprise, joy, and a few grateful tears.

The Food Taxi project began with volunteers who came together in a spirit of collaboration, engagement, and respect for the memory of a beloved community member. It created new connections and friendships, a stronger sense of community, and a renewed appreciation of the needs and challenges experienced by many community members. The food taxi demonstrated how volunteer service makes a positive difference for individuals and families.



# ORGANIZING COLLABORATIVE CHANGE BY COMING TOGETHER

Berkshire United Way is committed to helping our community succeed. By collaborating locally, we create the capacity to work together to create lasting, systemic change.

In addition to our role as a critical funder of essential services in Berkshire County, we relaunched efforts to provide collaboration settings for organizations working within similar sectors.



Our Berkshire United Way convenings provide a space to share information and resources. We have seen that our partners appreciate the opportunity to gather with colleagues, network and build connections, share innovative practices, and tackle common issues.

During the past year we have hosted collaborative meetings for early learning educators, nonprofit and staff managing community navigation programs, CEOs and executive directors, and frontline program staff. Our convenings have welcomed over 100 individuals representing 40 organizations.

We look forward to growing and deepening this collective work in the coming year.

"The better we are at knowing what each agency does and what each agency's strengths are, the better we can serve the community as a whole."

RECENT PROGRAM STAFF CONVENING PARTICIPANT

# Celebrating Our Collective Impact



#### HERE FOR GOOD VOLUNTEER MONTH

#### APRIL 11 - MAY 20, 2023

Our third annual #HereForGood Volunteer Month connected 153 volunteers to over a dozen meaningful service projects and events. We welcomed 49 brand new volunteers, as well as youth from eight different local schools.

At a food security-focused event held at St. Mary's School in Lee on May 6, volunteers helped assemble 2.8 tons of meal kits. We also partnered with local post offices during the Letter Carriers' Stamp Out Hunger® Food Drive on May 13, which brought in 12.2 tons of food. Both events directly served food pantries throughout Berkshire County, helping to meet a critical community need.

#### LIVE UNITED COMMUNITY CELEBRATION

#### MAY 16, 2023

#HereForGood Volunteer Month concluded with our Live United Community Celebration, where we honored all the volunteers who do incredible work in the community. We were pleased to present Alex Reczkowski with the Daniel C. Dillon Helping Hands, Caring Heart Award, and Vannessa Guess Slaughter and Manny Slaughter with the Robert K. Agar Jr. Volunteerism Award.

Thank you to all the volunteers who lent their time and talents to our efforts during #HereForGood Volunteer Month and throughout the year.

### **RED TEE GOLF TOURNAMENT**

#### JUNE 12, 2023

The Red Tee Golf Tournament was founded to raise money and awareness of efforts to support women in Berkshire County. Berkshire Hills Country Club in Pittsfield hosted the sold-out inaugural tournament, organized by a volunteer committee of local women. Berkshire United Way and the Elizabeth Freeman Center received the proceeds from the event.

Special thanks to the volunteer Red Tee Committee: Stacey Carver, Leah Casucci, Jennifer Glockner, Leia Miller, Andrea Schaller, Heather Seely, Betsy Strickler, Laura Brennan

### **GREYLOCK SOCIETY RECEPTION**

#### JULY 19, 2023

More than 100 guests joined Berkshire United Way at Bousquet Mountain Lodge for a summer celebration to celebrate the spirit of philanthropy in the community. The annual Greylock Society reception also provided guests with the opportunity to honor, recognize, and thank Rosemary and Larry Harnett, longtime Berkshire United Way supporters, and the recipients of this year's Ruth P. and Nicholas Boraski Leaders in Philanthropy Award.

# HONORING VOLUNTEERISM, SERVICE, AND PHILANTHROPY



#### RUTH P. AND NICHOLAS BORASKI LEADERS IN PHILANTHROPY AWARD

#### Larry and Rosemary Harnett, 2023 recipients

Larry and Rosemary joined the Berkshire community when Larry accepted a role as general counsel of the Plastics Division of General Electric, which was later acquired by SABIC. They have been donors to Berkshire United Way since their arrival in Pittsfield, first through Larry's workplace and later as individual supporters. Larry also served as a Berkshire United Way board member, and he and Rosemary have been dedicated supporters of community programs, especially with organizations improving the lives of children and working to counter regional inequality.

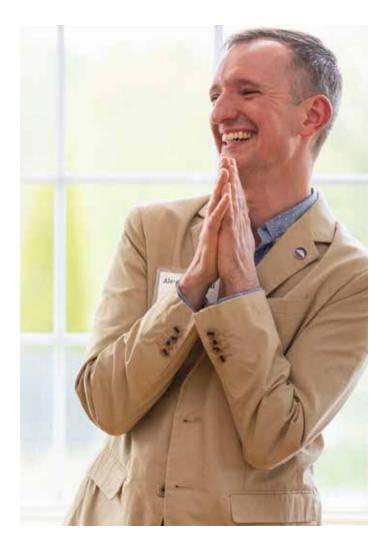
In accepting the award, Larry noted, "I'd be remiss not to say how honored we are to get an award in the name of Nick and Ruth Boraski. They are the model for what philanthropy is in this community and have been for the past 30–40 years. It's humbling to get an award in their name." He added, "I just want to ask [Berkshire United Way donors] to please keep up the donations because the needs are great, the needs are growing, but the impact is great and it's working. When people ask me 'Why do you give?' I'm not so naive as to think I couldn't have been one of those underprivileged kids on the west side of Pittsfield. We have a duty to try to raise these kids up. We're not going to get them all. Every contribution we make toward the ladder of success helps to break the cycle of poverty in this country."

#### DANIEL C. DILLON HELPING HANDS, CARING HEART AWARD

#### Alex Reczkowski, 2023 recipient

As director of the Berkshire Athenaeum, Alex is proud of his work to make everyone feel welcome at the library. He also is active in local and international service as a member of the Rotary Club of Pittsfield, volunteers with the Volunteer Income Tax Assistance (VITA) program – a program supported by Berkshire United Way – and has served on several local boards and committees.

"Me standing here reflects all of the love and support, the willingness, the bravery, and the courage that I've received from this community. I'm just giving back what I've been getting," said Alex. "I am so thankful and so proud to be part of the United Way community, this community that is Here For Good."



#### ROBERT K. AGAR JR. VOLUNTEERISM AWARD

#### Vannessa Guess Slaughter and Manny Slaughter, 2023 recipients

For nearly three decades Vannessa Guess Slaughter and Manny Slaughter and their family have mentored and supported local youth through dance, sports, and literacy programs. Through their organization Focus is Our Children – a Berkshire United Way partner agency – Vannessa runs a free dance program and Manny oversees a new afterschool homework program.

Reflecting on their spirit of service, Manny said, "There was something instilled in me and my wife and that was service for giving back," said Manny "We truly want to thank the community — from agencies like Berkshire United Way, to the City of Pittsfield, to local banks. We all need to understand that we did not do this alone, this is a community effort," he added.

For more information about our awards, their history, and past winners, visit berkshireunitedway.org/awards.



#### **Greylock Society Members**

These generous community members annually contribute \$1,000 or more to support Berkshire United Way. Gifts recognized were made between July 1, 2022, and June 30, 2023.

#### The Alexis de Tocqueville Society

#### Ordre de Liberte \$25,000+

Callahan Dee Family Foundation The Donald C. McGraw Foundation Lawrence & Rosemary Harnett Carlo & Amy Zaffanella

#### Membres de la Societe \$10,000-\$24,999

Richard & Laura Allen John & Melissa Bissell The Ruth P. Boraski Children's Endowment Fund Larry & Christine Carsman Joseph & Laurie Gallagher Lawrence & Kristine Hazzard Chuck Leach The Petricca Family Michael & Lisa Stoddard Candace Winkler & Matt Kropke

#### The Greylock Society

#### Beacon \$5,000-\$9,999

Anonymous (5) Dudley R. Billings Christine & Tack Burbank Dr. William & Ginny DeMarco J. Williar & Susan Dunlaevy ERJ Fund Edward & Maura Feller Ann & John Galt Marilyn & George Haus Dr. Ellen Kennedy & Mark Gold David & Suzanne Klausmeyer David & Susan Lombard Christopher & Kimberly Mathews Christopher & Monica Montferret Darlene & Robert Rodowicz

#### Tower \$3,000-\$4,999

Brian & Dailin Adams Gregory Adams Anonymous (1) Tom & Jennifer Brennan Peter & Robin Buratto Matthew Burno George & Kathy Desmarais Scott & Dawn Foster Cindy Hashim Laura Hooks Michael & Laurie Hopsicker Kittredge Family Charitable Fund Howard & Denise Marshall Dr. Fred Mensch & Dr. Andrea Bodine Martin Messinger Dr. W. Peter Metz Beth & Monty Mitchell Raymond B. Murray Jeff & Brenda Noble Jodi Rathbun-Briggs & Edward Cliff Briggs David & Deborah Reinhart Richard & Karen Rowe George & Cecelia Rufo Andrea Wagner & Shawn Kinney

#### Summit \$2,000-\$2,999

Jay & Karen Anderson Anonymous (2) Joan Bancroft Thomas & Jennifer Bernard Krystle & Carlton Blake Jonathan & Michele Butler Dr. Paul C. & Janet M. Carter Paul W. Clark Robert & Carolyn Coco Timothy & Sharon Coe Douglas & Elizabeth Crane Shaun & Tracy Cusson Carl & Anne Desrochers Susan Dumont & Gordon Dinsmore Emil & Elizabeth George Michael & Theresa Jerome Stan & Tracy Kordana Mary & Steve Ledbetter James W. Lederer Jr., MD & Crystal D. Shaw, FNP Brigid Makes Peter M Marchetti Andrew & Judith Matthews Douglas McNally & Janet Bradley Robert C. & Fileen F. Mercer Mark & Osneyda Miller Michele Morin William P. O'Brien Tim O'Donnell & Tyne Allshouse Vern & Jane Palen Daniel & Marcia Parnell George & Patricia Paul Richard & Carol Seltzer Robert Sims Don Usher Carl Walser Claudia Wells

#### Peak \$1.000-\$1.999

James & Kristin Allen Anonymous (10) Mary Ariosto-Coe Timothy & Patricia Armstrong Brian & Laurie Astorino Michael Barbieri The Barrington Foundation, Inc. Christopher Barry William & Rosemary Barschdorf Scott & Cathy Behrent **Richard Bissell** Michael & Dianne Blau David & Kathy Borowsky Darvle & Alison Bost Austin & Lynda Brazee Pamela & Andy Breslin Paul & Susie Brown Dr. Deborah Buccino & Dr. Eric Plakun Tim & Brenda Burdick Brenda E. Cadorette Scott & Jaime Campbell George Candelet Erin Carlotto & Erik Ungewitter Stephanie Carlson Richard & Jennifer Carpenter Kristine & Oren Cass Matthew Chaput JD & Lori Chesloff Michael & Elaine Christopher C. Jeffrey & Judith Cook Nelson Daley Jr. & Leslie Trachier-Daley Tia-Marie Damman

Michael & Michele Darroch Emily Daunis & Dan Wallis Deborah & Darryl Delaney Eugene A. Dellea John Dew Gregory & Julie Dieterich M. Janet Dohoney Michael Dondiego Alycia Sacco Duquette & Christopher Duquette Eleanor Lord Daniel & Jo Ann England Gretchen Fairfield Lance R. Faniel Michael Fazio Wendy & Eric Federer Lori Flynn & John Ryall Thomas F. Flynn III Paul Fortini King & Debbie Francis Kavla Fusini James Garrett Jeff & Glenna Gerard Ted & Jennifer Glockner Barbara Guido Scott & Ellen Hand Mary Jane Handler Courtney Hart John & Carrie Healy Susan Higa William & Jennifer Hines Lois Hobbs Stephen P. Hodgin & Joanne Larsen Ronald Holmes Nicholas Ide Leslie loffredo Type Jeffrey Gary & Mary Johnson William C. Jones Jr. & Lisa Falsone-Jones Daniel M. & Sharon L. Kasper Ann Kerwood Matthew & Jennifer Kerwood Matthew R. & Marissa Kirchner Dr. Stephen Kisiel Rick & Carolyn Koch Vicky Kolodziei Laurie Lamarre The Laurin Family Bob\* & Elaine Lee Tamara & Timothy Lee Michael Healey & Carol Leibinger-Healey M. Christine Macbeth John & Marlene MacFarlane Michael Makes & Esther Conolly Ursula & Mike Maloy Dr. Maud Mandel & Steven Simon Jay L. & Kelly A. Marion Bruce J. Marzotto Wayne Marzotto Janine Maschino Bonnie Masefield Maria Mauceri Richard Maxstadt Tara McCluskey Amy McNally John & Jackie McNinch Gail M. Molari JamieEllen & Joseph Moncecchi

Christopher & Lori Moon Kevin & Susan Mooney Kenneth Moriarty Roger & Joy Mullen Kate & Peter Murphy Jean Noel John & Anne O'Brien David Oelberg Elton Ogden & Jan Salzer-Ogden John Olander & Margery Turner Jennifer O'Neil Dr. Jason Ostrander Lance Palmer Anthony Parslow Crosby & Barbara Perry Fund Brenda Lee Petell Daniel Peterson David & Madeline Phelps Lucy Prashker John & Donna Quallen Melinda Quindiagan Charles Redd David Rice Richard Riedel & Lynelle Weinheimer Tony & Wendy Rinaldi Dr. Jack Ringler Scott Rote Linda Ruberto Dr. Stuart & Phyllis Sandrew Gary & Carol Scarafoni Dr. Donald & Doris Scherling Gary & Arlene Schiff Tom & Betsy Sherman Cindy Shogry-Raimer Sharon L. Simmons Alicia Simpson Brian & Nancy Smith Dr. Thet Soe Eric Spence & Joanne Sutherland Spence Greg & Laura Spivy Emily Stanford **Robyn Staples** Alex D. Stein Charles & Cheryl Stengl Nigel Stippa Jennifer Tierney Stokes Cynthia Stone Dana Story Dianne & Michael Supranowicz The Susan & Geoffrey Woglom Charitable Fund Stephen G. Sykes John F. Toole Jason & Daisy Touhey Jay Ufford & Fernando Pujol Michael & Karen Vogel Katherine von Haefen Abbie J. Von Schlegell Sandra Vosburgh Erika Wells Edward & Heather Wesley Richard E. Whalen III Ellen I. Whittaker Heather & Shelby Williamson Sondra Willis Bruce Wintman & Jonna Gaberman Peter Zuber

#### **Employee Giving Campaigns**

Thank you to the local and national organizations that host annual Berkshire United Way giving campaigns and encourage their employees to make gifts via payroll deductions.

18 Degrees 1Berkshire+ Adams Community Bank Adelson & Company, PC+ Allendale Elementary School Bard College at Simon's Rock Barrington Stage Company **BBE** Office Interiors Becton Dickinson Berkshire Athenaeum Berkshire Community Action Council Berkshire County ARC Berkshire County Kids' Place & Violence Prevention Center+ Berkshire Eve Center Berkshire Health Systems+ Berkshire Medical Center+ Berkshire Regional Planning Commission Berkshire South Regional Community Center Berkshire Sterile Manufacturing+ Berkshire Theatre Group Berkshire United Way+ Best Buy Big Y Foods Inc., Store #99 Boyd Biomedical Brazee & Huban, CPAs The Brien Center+ C&S Wholesale Grocers Cain, Hibbard & Myers, PC+ Capeless Elementary School Charles Stark Draper Laboratory, Inc. Chicago Title Insurance Company Child Care of the Berkshires Cohen Kinne Valicenti & Cook LLP **Community Health Programs** CompuWorks+ Conte Community School Crescent Creamery Inc. Crosby Educational Academy Crosby Elementary School Dalton Community Recreation Association Dettinger Lumber+ edm Services, Inc. Egremont Elementary School Elder Services of Berkshire County Eli Lilly & Company Elizabeth Freeman Center Enterprise Holdings Eversource Energy Fairview Hospital+ Farmington River Regional Elementary School Federal Express General Dynamics Mission Systems+ General Electric Company Gladys Allen Brigham Community Center Greylock Federal Credit Union+ Guardian Life Insurance Company of America+ Hannaford Hearst Communications, Inc. Herberg Middle School

The Home Depot IBM Corporation International Paper Interprint Inc.+ J.H. Maxymillian, Inc.+ JC Pennev Jiminy Peak Mountain Resort The Johnson Dealerships+ Kimball Farms Nursing Care Center Laurin Publishing Company, Inc.+ Lee Bank+ Lee Elementary School Lenox Public Schools LV Toole Insurance MacFarlane Office Products+ MassHire Berkshire Career Center Mercer Administration Center Merchants Mutual Insurance Company Miss Hall's School Molari Employment & HealthCare Services+ Morningside Community School MountainOne National Grid Nessacus Middle School New England Newspapers Inc.+ New York Life Insurance Company North Adams Public Schools Onyx Specialty Papers, Inc.+ Pediatric Development Center Pittsfield Adult Learning Center Pittsfield City Hall Pittsfield Cooperative Bank+ Pittsfield Fire Department Pittsfield High School Pittsfield Police Department Price Chopper/Market 32 Protective Life Corporation Ray Murray Inc.+ Raymond James & Associates Ravtheon The Red Lion Inn Reid Middle School Salisbury Bank & Trust S-K Design Group Inc. Southern Berkshire Regional School District Stearns Elementary School Taconic High School Target – Store 2127 TD Bank Town of Dalton Town of Egremont Town of Richmond Unistress United Cerebral Palsy Association Verizon Wheeler & Taylor Insurance Agency+ Williams College Williams Elementary School

Hill-Engineers Architects Planners, Inc. +

Hillcrest Educational Centers+

#### **Corporate and Foundation Donors**

Thank you to the many businesses and foundations from the Berkshires and beyond that make an impact through an annual donation or sponsorship support.

#### \$250,000-\$499,999

Josephine & Louise Crane Foundation
\$50,000-\$74,999

AYCO Charitable Foundation

#### \$25,000-\$49,999

Berkshire Bank Foundation Legacy Region The Feigenbaum Foundation, Inc. General Dynamics Mission Systems Greylock Federal Credit Union Guardian Life Insurance Company of America Lee Bank

#### \$10,000-\$24,999

Berkshire Health Systems Berkshire Money Management Berkshire Taconic Community Foundation Charles Schwab Charitable Fund Commonwealth Corporation Eversource Energy Fidelity Charitable Gifts Fund Jewish Federation of the Berkshires Jewish Women's Foundation of the Berkshires Mill Town Northern Berkshire United Way Onyx Specialty Papers, Inc. Pittsfield Cooperative Bank Ray Murray Inc. Unistress Corporation United Way of Massachusetts Bay U.S. Charitable Gift Trust

#### \$5,000-\$9,999

Berkshire Bounty The Community Foundation for Greater New Haven Interprint Inc. J.H. Maxymillian, Inc. Josh Billings RunAground National Grid SABIC Williams College

#### \$3,000-\$4,999

Adams Community Bank Crescent Creamery Inc. Greater Worcester Community Foundation Hill-Engineers, Architects, Planners, Inc. Laurin Publishing Company, Inc. Raymond James Charitable Endowment Fund The Ruth Kraus Foundation

#### \$2,000-\$2,999

Carlson Propane CompuWorks First Congregational Church of South Egremont Lenco Armored Vehicles New England Newspapers Inc. Nonprofit Center of the Berkshires Raymond James & Associates

#### \$1,000-\$1,999

Amalgamated Charitable Foundation Berkshire Bank The Casa B Group Charles Stark Draper Laboratory, Inc. Cumberland Farms J Edward Dery, Inc The Johnson Dealerships National Vinyl Synagex Modern IT Vanguard Charitable Endowment Fund

#### \$500-999

American Legion Riders Chapter 155 Berkshire Design Inc **BMO Financial Group** C&S Wholesale Grocers Carr Hardware Cohen Kinne Valicenti & Cook LLP D.R. Billings, Inc. Digital Insurance LLC Douglas J. Wooliver & Sons Inc. Dresser Hull Eastern Ice Company Ed Harrington, Inc. Fairview Roofing Iredale Cosmetics, Inc. Keator Group, LLC KJ Nosh Catering Company LB Corporation Merchants Mutual Insurance Company Mirabito Energy Products MountainOne Rotary Club of Pittsfield Wrenegade Sports LLC



+2022-2023 Pinnacle Company

**Pinnacle Company status** is given to companies/ organizations that go above and beyond during their Berkshire United Way employee giving campaign. They show commitment through employee participation, annual corporate support, and workplace special events.

Wohrle's Foods Inc.

# FINANCIALS

#### Statement of Activities for the Year Ended June 30, 2023 with Comparative Totals for 2022

-	2023			2022
Revenues, gains and other support	Without Donor Restrictions	With Donor Restrictions	Total	Total
Campaign contributions:				
Total campaign amounts raised	\$1,842,092	-	\$1,842,092	\$1,903,145
Special event contributions	86,264	-	86,264	44,708
Special event income	19,247	-	19,247	20,006
In-kind support	5,509	_	5,509	10,808
Less: amounts raised on behalf of others	(71,935)	_	(71,935)	(67,734)
Less: (provision) recovery for uncollectible pledges	(10,927)	_	(10,927)	43,802
Net campaign contributions	1,870,250	_	1,870,250	1,954,735
COVID-19 fund contributions	_	_	_	14,548
Interest and dividend income, net of investment fees	31,233	24,254	55,487	32,247
Administrative fees charged on designations	3,047	_	3,047	3,944
Grant income	72,120	72,120	10,000	
Contributions – restricted	_	25,000	25,000	_
Realized and unrealized gains (losses) on investments	166,492	104,632	271,124	(495,240)
Released from restrictions	151,164	(151,164)	_	_
Investment return released for operations	17,047	(17,047)	_	_
Total revenues, gains, and other support	2,311,353	(14,325)	2,297,028	1,520,234
Expenses				
Program services — community investment	1,614,020	_	1,614,020	1,422,682
Supporting services:				
Management and general	160,912	-	160,912	177,779
Resource Development (fundraising)	494,957	_	494,957	480,752
Total expenses	2,269,889	-	2,269,889	2,081,213
Change in net assets	41,464	(14,325)	27,139	(560,979)
Net assets, beginning of year	2,441,480	1,370,759	3,812,239	4,373,218
Net assets, end of year	\$2,482,944	\$1,356,434	\$3,839,378	\$3,812,239

For full audited financial information please visit berkshireunitedway.org/public-reporting.

# 2022–2023 COMMUNITY IMPACT BY THE NUMBERS



# **Early Childhood Development**

\$514,298 invested in early childhood

3,101 children served by funded organizations

**OUTCOMES:** 91% of children enrolled in funded activities reached age-appropriate milestones for social-emotional development, language acquisition, and skill growth through parental interaction and support.

Research demonstrates that a child's earliest relationships and experiences with parents and other caregivers dramatically influence brain development, acquisition of cognitive and social-emotional skills, and future health and success in school and life.



## **Positive Youth Development**

\$325,167 invested in youth support

2,202 youth served by funded organizations

**OUTCOMES:** 92% of youth served gained new soft skills (e.g., critical thinking/problem solving, communication, and teamwork and collaboration), and reported frequent positive adult interactions.

High-quality afterschool programs offer a safe space and adult guidance and mentorship to help young people explore their potential. Youth programs provide time for academic help, career exploration, skills development, and internships that prepare young people for success in career, college, and life. Moreover, every dollar invested in afterschool programs produces three dollars' worth of benefits to youth and the general public.

# **Economic Prosperity**

#### \$185,000 invested

in employment stability and financial sustainability

#### 3,792 adults served by funded organizations

**OUTCOMES:** 25% of adults served increased their salaries by gaining new licenses, certificates, and/or credentials, advanced in their current employment, or found a new job. According to data from Berkshire Benchmarks, income inequality in Berkshire County increased dramatically from 2022-2023 following a 10-year decline. The difference in economic experience for those struggling in the lower-tomiddle incomes in the community greatly affects their primary social determinants of health and opportunity, while strong systems of support help people gain the skills they need to thrive.

# JOIN US TODAY

### Donate

Make an investment in Berkshire United Way and help us build a more equitable future for everyone in Berkshire County.

berkshireunitedway.org/donate



### Volunteer

The Berkshire United Way online Volunteer Center connects organizations that need assistance with interested volunteers looking to share their time and talent.



volunteerberkshireuw.org



Berkshire United Way

Berkshire United Way 200 South Street Pittsfield, MA 01201 413.442.6948 berkshireunitedway.org

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